

Business Development Manager — Outside Sales

Fireshield Services | Full-Time

Base Salary + Commission | Field-Based Role

Fireshield Services is hiring a **Business Development Manager** to grow our fire protection service business through outside sales and relationship building. This role focuses on generating new customers and expanding existing accounts across our full range of life safety services.

What You'll Do

- Prospect and develop new business through site visits, networking, event, and referrals
- Build relationships with property managers, facility leaders, contractors, and owners
- Sell fire sprinkler inspections, service, repairs, installations, monitoring, and code compliance solutions
- Maintain a strong sales pipeline and track activity
- Work with operations teams to deliver proposals and close work
- Meet or exceed sales goals

What We're Looking For

- 2+ years of outside sales or business development experience
- Background in fire protection, construction services, facilities services, or similar industry preferred
- Strong communication and relationship-building skills
- Self-motivated and comfortable working in a field-based role

What We Offer

- Competitive base salary + commission
- Medical, dental, and vision insurance
- 401(k)
- Paid vacation and holidays
- Training and career growth opportunities
- Company vehicle or vehicle allowance (if applicable)

Apply now to join a company focused on safety, service, and long-term partnerships.